BASIS FOR COMPETITION

INSTRUCTIONS TO TENDERER

REQUEST NO.

2013/529

Purchase of CA storage

Bioforsk



TABLE OF CONTENTS

| APPE | APPENDIXES2 | | | |
|------|--|---|--|--|
| A. | SPECIFICATION OF REQUIREMENTS/DESCRIPTION | 2 | | |
| В. | PROPOSAL FOR CONTRACT BASED ON STANDARD CONDITIONS | 2 | | |
| 1. | GENERAL INTRODUCTION | 3 | | |
| 1.1 | The employer | 3 | | |
| 1.2 | Description of the acquirement | 3 | | |
| 2. | INSTRUCTIONS TO TENDERER | 3 | | |
| 2.1 | Request documents | 3 | | |
| 2.2 | Notification, communication and procedure | 3 | | |
| 2.3 | Competition principles | 4 | | |
| 2.4 | Legal competence | 4 | | |
| 2.5 | Corrections, supplementation or changes of the basis for competition | 4 | | |
| 2.6 | Confidentiality | 4 | | |
| 2.7 | Public access | 4 | | |
| 2.8 | Schedule | 4 | | |
| 2.9 | Costs involved in preparing the Tender | 5 | | |
| 2.10 | Contract conditions | 5 | | |
| 2.11 | Required qualifications | 5 | | |
| 2.12 | Allotment criteria | 6 | | |
| 2.13 | Reservations and divergence | 6 | | |
| 3. | TENDER FORMAT AND CONTENT | 6 | | |
| 3.1 | Tender content and structure | 6 | | |
| 3.2 | Format and submittal of tender | 7 | | |
| 3.3 | Exclusion of tender | 7 | | |
| 4. | CANCELLATION OF COMPETITION AND TOTAL REJECTION | 7 | | |

APPENDIXES

- A. SPECIFICATION OF REQUIREMENTS/DESCRIPTION
- B. PROPOSAL FOR CONTRACT BASED ON STANDARD CONDITIONS
- C. REFERENCE LIST

1. GENERAL INTRODUCTION

1.1 The employer

The Institute for Agricultural and Environmental Research, Bioforsk, is a research institute with expert knowledge at a high international level within agriculture, food production, plant health, environment and resource management. Bioforsk focuses on research based innovation with sustainability being the basis for all work carried out at Bioforsk. The institute consists of seven research centers with approx. 450 employees and divisions throughout the country. Bioforsk, hereinafter called the Employer, is organized as an administrative body with special authorization under the Ministry of Agriculture and Food (MAF).

1.2 Description of the acquirement

Bioforsk Ullensvang performs research in cultivation and storage of fruit. Equipment for storage of fruit and berries in different gas mixtures (O2 and CO2) will be purchased. The equipment must be appropriate for scientific studies of the impact of storage conditions on storability and quality of fruit and berries. The equipment must be flexible with regard to size of storage containers, control of gas mixtures, as well as monitoring of these and other relevant environmental conditions.

The delivery shall include complete equipment fitted with guaranteed functionally in the laboratory at Bioforsk Ullensvang. The containers will be placed in existing cold rooms and the control system will be located in the adjacent control room. In addition training in the use of the equipment must be given. Equipment must provide stable deliveries over time while different control parameters can easily be changed.

2. INSTRUCTIONS TO TENDERER

2.1 Request documents

The tender shall be worked out in accordance with the guidelines given in the request documents, consisting of:

- Invitation to tender at <u>www.mercell.com</u>
- This request incl. instructions
 - Appendix A Specification of requirements
 Appendix B Proposal for contract based on standard conditions
 Appendix C Reference list

2.2 Notification, communication and procedure

The competition is notified in Mercell. All communication with person of contact shall take place in writing through Mercell. The acquisition must be based on open tendering.

If the competition is above the national threshold value, the Tender must be submitted including a digital signature. For more information or help regarding this, please contact Mercell Support.

2.3 Competition principles

Current legislation for the acquisition consists of the Public Procurement Act of July 16, 1999, together with the Public Procurement Regulation of April 7, 2006 / Purchase Regulation for Supply Sectors of April 7, 2004.

The acquisition is estimated to be lower than national threshold value and shall comply with part I and II of the Public Procurement Regulation.

2.4 Legal competence

When handling cases comprised by the Public Procurement Regulation, the principles on legal competence in the Public Administration Act and Local Government Act will apply.

2.5 Corrections, supplementation or changes of the basis for competition

The employer has the right, within closing date for submission of tenders, to make corrections, supplementation or changes to the basis for competition when not of essential character.

Corrections, supplementation or changes will be sent to all companies that have received the basis for competition.

Information given by the Employer responding to an enquiry from a tenderer will immediately be sent, anonymized, to all other tenderers.

2.6 Confidentiality

The Employer shall handle with confidentiality all information coming to his knowledge through the enquiry and in the process of preparing tenders.

The documents of enquiry shall be considered confidential and deposited accordingly.

The Tenderer shall not comment on this enquiry publicly without having obtained written consent from the employer.

2.7 Public access

Bioforsk is presumed to follow the Freedom of Information Act as well as the Public Information Act. Should the Supplier wish certain information to be exempt from public disclosure, the Supplier shall submit two (2) copies of the Tender. One copy shall be regular. The second copy will be censored, i.e. all points of information that the Supplier wishes to be exempt from public disclosure, shall be censored.

2.8 Schedule

| Dispatch of enquiry | See Mercell |
|--|-------------|
| Closing date for submission of tenders * | See Mercell |
| Time limit for acknowledgement | See Mercell |

* Delivery of tender within closing date is at the tenderer's risk. Tenders arriving too late will be rejected.

2.9 Costs involved in preparing the Tender

The Tenderer bears all costs related to the Tender and to participating in the competition.

2.10 Contract conditions

The contractual relationship is regulated by the enclosed terms of contract.

The Tender shall be based on the conditions enclosed this enquiry.

2.11 Required qualifications

A complete overview of required qualifications is shown in Mercell.

Please note:

Certificate of incorporation.

Certificate concerning outstanding tax amounts for VAT shall be no older than 6 months. Certificate concerning outstanding tax amounts for tax shall be no older than 6 months. HSE statement shall be signed by the Employer and an employee representative. (for work that is going to be performed in Norway)

Suppliers from abroad shall present documentation equivalent to certificates issued by Norwegian authorities. If there are questions about this documentation we highly recommend that the supplier contact Bioforsk through Mercell.

2.12 Allotment criteria

The tenders received will be evaluated, and the assignment will take place based on the following allotment criteria:

| Allotment criteria: | Documented by: |
|--------------------------------------|--|
| 1. Price 40% | Price for complete setup and installation. Possible inclusion of the service plan |
| 2. Utility and Quality 30% | Cf Specification of Requirements (this document must be completed) Statements from the persons providing references will be included in this. |
| 3. Terms of Delivery and service 30% | The Supplier must give information on the arrangement of service, competence in the service structure, poss. support and maintenance. |
| | Warranty period and conditions Statements from the persons providing references will be included in this. |

When weighting, a scale from 1-9 will be used, counting 9 as the best.

2.13 Reservations and divergence

Considerable reservations against the basis of competition cannot be made. Tenders containing such considerable reservations will be rejected. Other reservations, which are not of essential character, shall be clearly and unambiguously stated, so that the Employer can assess them without contacting the Tenderer.

Reservations that cannot be cost estimated, may lead to the Tender being considered as incomplete and the Tender may subsequently be rejected.

3. TENDER FORMAT AND CONTENT

3.1 Tender content and structure

To secure all suppliers an equal and fair treatment, it is crucial that the Tenders are built up in the same way. The files uploaded in Mercell shall be marked to describe the content in the best possible way. This is to ensure that the Employer, when going through the documentation, will find the correct documents easily. It is requested that the Tender is delivered in accordance with the following structure:

- 1. Cover letter with binding signature, acceptance of time limit for acknowledgement and clarification of possible reservations. The cover letter must include a short introduction to the enterprise, and a summary of the Tender.
- 2. Response to requirements indicated in pt 2.11

- 3. Response to allotment criteria indicated in pt 2.12
- 4. Any other relevant information. In this chapter, information must be given in price matrices should they exist.

3.2 Format and submittal of tender

The Tender shall be submitted electronically through Mercell.

3.3 Exclusion of tender

Tenders that are incomplete, unclear, do not satisfy the demands of formulation of tenders, contain considerable reservations against the terms of contract, deviate considerably from the specification of requirements, or tenders that are submitted too late, will be excluded.

Tenderers having their tender excluded will be notified in writing, stating the reason for the exclusion.

4. CANCELLATION OF COMPETITION AND TOTAL REJECTION

The employer can cancel the competition or reject all tenders if fair reasons exist.