

# BASIS FOR COMPETITION INSTRUCTIONS TO TENDERER

REQUEST NO.

2012/1089

Purchase of an advanced computer image analysis system for automatic analysis of large quantities of leaf, seed and root properties

Bioforsk – Norwegian Institute for Agricultural and Environmental Research, Ås, Norway



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**APPENDIXES**

- A. SPECIFICATION OF REQUIREMENTS/DESCRIPTION
- B. PROPOSAL FOR CONTRACT BASED ON STANDARD CONDITIONS

## 1. GENERAL INTRODUCTION

### 1.1 The employer

The Norwegian Institute for Agricultural and Environmental Research, Bioforsk, is a research institute with expert knowledge at a high international level within agriculture, food production, plant health, environment and resource management. Bioforsk focuses on research based innovation with sustainability being the basis for all work carried out at Bioforsk. The institute consists of seven research centres with approx. 450 employees and divisions throughout the country. Bioforsk, hereinafter called the Employer, is organized as an administrative body with special authorisation under the Ministry of Agriculture and Food (MAF).

### 1.2 Description of the acquirement

Bioforsk Plant Health and Plant Protection Division holds a national responsibility for research on plant diseases, pests, weeds, pesticides, pesticide residue in water and vegetable foods, and the biological effects of the climate. Bioforsk Plant Health and Protection Division wishes to purchase a computer image analysis system (software + technical equipment) to enable advanced automatic analysis of large quantities of various leaf, seed and root properties.

## 2. INSTRUCTIONS TO TENDERER

### 2.1 Request documents

The tender shall be worked out in accordance with the guidelines given in the request documents, consisting of:

- Invitation to tender at [www.mercell.com](http://www.mercell.com)
- This request incl. instructions
  - Appendix A – Specification of requirements
  - Appendix B – Proposal for contract based on standard conditions

### 2.2 Notification, communication and procedure

The competition is notified in Merccell. All communication with person of contact shall take place in writing through Merccell. The acquisition must be based on open tendering.

### 2.3 Competition principles

Current legislation for the acquisition consists of the Public Procurement Act of July 16, 1999, together with the Public Procurement Regulation of April 7, 2006 / Purchase Regulation for Supply Sectors of April 7, 2004.

The acquisition is estimated to be lower than the national threshold value and shall comply with part I of the Public Procurement Regulation.

### 2.4 Legal competence

When handling cases comprised by the Public Procurement Regulation, the principles on legal competence in the Public Administration Act and Local Government Act will apply.

### 2.5 Corrections, supplementation or changes of the basis for competition

The employer has the right, within closing date for submission of tenders, to make corrections, supplementation or changes to the basis for competition when not of essential character.

Corrections, supplementation or changes will be sent to all companies that have received the basis for competition.

Information given by the Employer responding to an enquiry from a tenderer will immediately be sent, anonymized, to all other tenderers.

## **2.6 Confidentiality**

The Employer shall handle with confidentiality all information coming to his knowledge through the enquiry and in the process of preparing tenders.

The documents of enquiry shall be considered confidential and deposited accordingly.

The Tenderer shall not comment on this enquiry publicly without having obtained written consent from the employer.

## **2.7 Schedule**

Dispatch of enquiry	See Mercell
Closing date for submission of tenders *	See Mercell
Time limit for acknowledgement	See Mercell

\* Delivery of tender within closing date is at the tenderer's risk. Tenders arriving too late will be rejected.

## **2.8 Costs involved in preparing the Tender**

The Tenderer bears all costs related to the Tender and to participating in the competition.

## **2.9 Contract conditions**

The contractual relationship is regulated by the enclosed terms of contract.

The Tender shall be based on the conditions enclosed this enquiry.

## **2.10 Required qualifications**

A complete overview of required qualifications is shown in Mercell.

Please note:

Certificate of incorporation.

Certificate concerning outstanding tax amounts for VAT shall be no older than 6 months.

Certificate concerning outstanding tax amounts for tax shall be no older than 6 months.

HSE statement shall be signed by the Employer and an employee representative.

Suppliers from abroad shall present documentation equivalent to certificates issued by Norwegian authorities.

## **2.11 Allotment criteria**

The tenders received will be evaluated, and the assignment will take place based on the following allotment criteria:

1. Price 25 %
2. Quality and utility 60 %
3. Service 15 %

When weighting, a scale from 1-9 will be used, counting 9 as the best.

Regarding price

The Tenderer must be able to offer a good price and the quotation must be based on the premises in the specification of requirements.

#### Regarding quality and utility

It is presumed that the Tender will clearly state that the supplier is able to deliver the supply in its entirety, having the expected quality. The product is an important investment for Bioforsk, and the quality is very important. The utility of the product shall meet minimum requirements, cf Specification of requirements, and everything outside this will be considered favourable for the tenderer.

#### Regarding service and warranties

The Tenderer must give supplementary information on services. Good arrangements and follow-up from the Tenderer will be considered favourable. Normal warranty arrangements will be expected. Good warranty arrangements from the Tenderer will be considered favourable.

<b>Allotment criteria:</b>	<b>Documented by:</b>
<b>1. Price 25%</b>	<ul style="list-style-type: none"> <li>It is emphasized that this is not a competition with bargaining, tenderers are advised to give their best offer in the first quotation.</li> </ul>
<b>2. Quality and utility 60%</b>	Cf Specification of Requirements (this document must be completed)
<b>3. Service 15%</b>	<ul style="list-style-type: none"> <li>The Supplier must give information on the arrangement of service, competence in the service structure, support and maintenance.</li> <li>Warranty period and conditions</li> </ul>

### 2.12 Reservations and divergence

Considerable reservations against the basis of competition cannot be made. Tenders containing such considerable reservations will be rejected. Other reservations, which are not of essential character, shall be clearly and unambiguously stated, so that the Employer can assess them without contacting the Tenderer.

Reservations that cannot be cost estimated, may lead to the Tender being considered as incomplete and the Tender may subsequently be rejected.

### 3. TENDER FORMAT AND CONTENT

#### 3.1 Tender content and structure

To secure all suppliers an equal and fair treatment, it is crucial that the Tenders are built up in the same way. The files uploaded in Mercell shall be marked to describe the content in the best possible way. This is to ensure that the Employer, when going through the documentation, will find the correct documents easily. It is requested that the Tender is delivered in accordance with the following structure:

1. Cover letter with binding signature, acceptance of time limit for acknowledgement and clarification of possible reservations. The cover letter must include a short introduction to the enterprise, and a summary of the Tender.
2. Response to requirements indicated in pt 2.10
3. Response to allotment criteria indicated in pt 2.11
4. Any other relevant information. In this chapter, information must be given in price matrices should they exist.

#### 3.2 Public access

Bioforsk is presumed to follow the Freedom of Information Act as well as the Public Information Act. Should the Supplier wish certain information to be exempt from public disclosure, the Supplier shall submit two (2) copies of the Tender. One copy shall be regular. The second copy will be censored, i.e. all points of information that the Supplier wishes to be exempt from public disclosure, shall be censored.

#### 3.3 Format and submittal of tender

The Tender shall be submitted electronically through Mercell.

#### 3.4 Exclusion of tender

Tenders that are incomplete, unclear, do not satisfy the demands of formulation of tenders, contain considerable reservations against the terms of contract, deviate considerably from the specification of requirements, or tenders that are submitted too late, will be excluded.

Tenderers having their tender excluded, will be notified in writing, stating the reason for the exclusion.

### 4. CANCELLATION OF COMPETITION AND TOTAL REJECTION

The employer can cancel the competition or reject all tenders if fair reasons exist.