

## **Pricing and delivery**

### ***Currency***

All prices shall be given in the suppliers currency. All prices quoted shall show separately any taxes and duties to be assessed upon the tender in the country of manufacture, and in cases where the tenderer and/or his proposed subcontractor(s) remain(s) subject to the payment of taxes and applicable rates, the corresponding estimated total tax and duty amounts, and the reason why exemption from the tax or duty cannot be obtained. Prices stated in the tender shall be fixed and shall not include any speculative exchange fluctuations or unforeseeable index changes.

### ***Price break down***

The tenderer is required to give a detailed breakdown of the total cost. It shall minimum include the following:

- Costs for the proposed hardware and software for all major components down to sub-unit level.
- Cost of shipping, commissioning, installation of the complete radar system.
- Costs for the integration of the new radar systems into MET Norway's existing weather radar network.
- Cost of all applicable duties and taxes for the complete system.
- All costs asked specifically for in the technical specification.
- Terms for the payments.

Any price reduction that will be admitted to MET Norway, e.g. based on the number of radar systems ordered, must be stated together with the price and payment terms.

All additional costs whatsoever, arising after the signing of the purchase contract by both parties and before the date of delivery, subject to, say changes or omissions in the tendered system by or due to the supplier, shall be covered by the supplier, unless these can be shown by the supplier to lead to a considerable improvement in the functioning of the system beyond the scope of the original contract. Such improvement must first have been accepted by MET Norway.

### ***Life Cycle cost***

Life Cycle Cost (LCC) shall be estimated for the first 15 years of life of the system on a year to year basis. Cost shall minimum be broken down into initial total purchase and installation cost, spare part pool cost, hardware support cost, software support cost, licence cost, spare part consumption cost and consumable consumption cost.

The LCC shall not include electrical power supply cost ,or other cost estimates related to radar site infrastructure.

The LCC shall not include the cost of one yearly maintenance performed by MET Norway personnel. If any maintenance beyond this is required, it shall be included.

### ***Payment Plan***

The initial tender shall be based on the following payment plan

### **Down Payment**

**30%** of the total price of the contract within 30 days of the customer's reception of invoice after signature of contract against bank guarantee in the amount of 60% of the contract price to be released after SAT.

## Factory Acceptance Test

**30%** of the total price of the contract within 30 days of the customer's reception of invoice after customer accepted factory acceptance test, and received FAT protocol and shipping documents or FCR.

## Site Acceptance Test –

**30%** of the total price of the contract within 30 days of the customer's reception of invoice after customer accepted site acceptance test, and received SAT protocol.

## Operational Stability Verification

**10%** of the total price of the contract within 30 days of the customer's reception of invoice after operational stability verification against warranty bond covering 10% of the contract price to be released after end of warranty.

### ***Transport***

The first system will be purchased DAP (Hasvik) (Incoterm 2020). Locations for the optional second, third and fourth system are not yet decided, but should be considered DAP Oslo (Incoterm 2020).

The tenderer shall detail the packaging: number, size, weight, precautions, standards observed and allowance, if any, for returnable container or package material. For goods to be imported, country of origin and tariff number shall be stated.

The tenderer shall state time and terms of delivery in accordance with Incoterms 2020.

### ***Time schedule***

The tenderer shall state the time schedule and terms for the installation of the system.