

REQUEST FOR INFORMATION
No. 112350

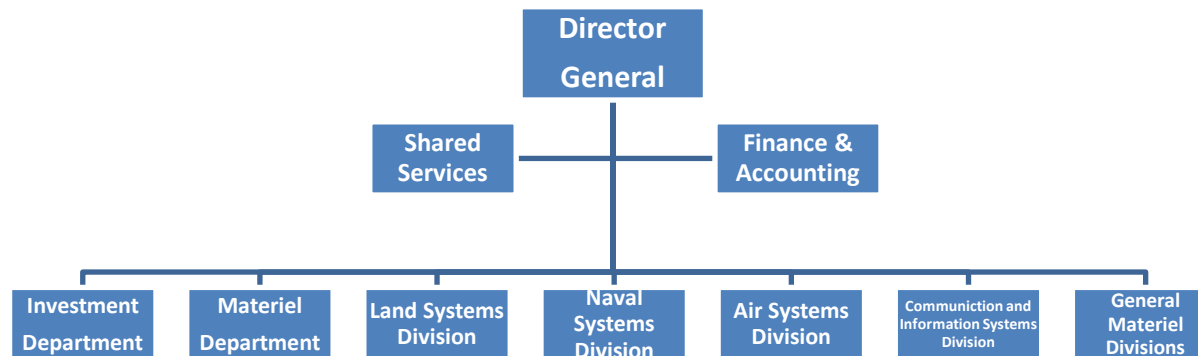
12,7x99mm Anti material rifle

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2 About the Norwegian Defence Materiel Agency

This request for information is carried out by the Norwegian Defence Materiel Agency (NDMA). NDMA shall ensure that the Norwegian Armed Forces and other undertakings in the defence sector gain access to cost-efficient, safe materiel in accordance with adopted long-term plans. NDMA's main tasks are to plan, procure, manage and sell materiel for the Armed Forces, and other agencies organised under the Ministry of Defence. NDMA is the technical competent authority in certain areas and provides the Ministry of Defence, the Armed Forces and other parts of the sector with advice and expertise within the agency's area of responsibility. NDMA also follows up international materiel cooperation and assists the Ministry in the marketing of Norwegian industry. NDMA has approximately 1,300 employees, 60% of whom are civil employees and the rest military. NDMA is managed by a managing director and organised as one staff unit and five divisions.



This RFI is accomplished by NDMA Land Systems. NDLO Land Systems is responsible for the accomplishment of all material investments in the area of land based systems, including vehicles, engineers' materiel, weapons and sensors for the Norwegian Armed Forces, and also supports other units within the Norwegian Armed Forces in accomplishing procurements. Further information is available on the following website: www.forsvarsmateriell.com

3 The request for information

3.1 Purpose

The purpose of this Request for Information (RFI) is to provide the Norwegian Defence Materiel Agency with a more in-depth knowledge of the market with respect to potential suppliers, technical performance, price and lead-time for delivery etc. The gathered information will be used to determine the project feasibility as well as to define the projects technical and functional requirements, budget and time frame. This RFI does not in any way commit the NDMA to make a later procurement and any costs relating to this RFI-reply will not be reimbursed.

3.2 Delivery of reply and format

Deadline for delivering RFI-replies is **the 05.06.2023**. The reply shall be given by sending the NDMA's commercial officer the reply in a message at Mercell. The reply shall be in word- and/or pdf-format. The reply shall be uploaded as an attachment to the message sent to the NDMA's commercial officer in Mercell.

NDMA's commercial officer:	Lars Urstrømmen
E-mail:	Lurstrommen@mil.no (Please forward your reply in Mercell and not by merely e-mailing the reply to this e-mail address).
Phone number:	+47 92 86 64 56

3.3 Language requirements

All written and oral communication in connection with this RFI-procedure shall be conducted in Norwegian or English. The language requirement also applies to the RFI-replies as such.

3.4 Elaborations and clarification of replies

The NDMA may contact RFI-repliers' to elaborate and/or clarify replies.

3.5 Test of systems

The NDMA may agree with RFI-repliers and/or their collaborating partners inspect, test and/or verify RFI submitted systems. Only the systems' with high and/or relatively high need coverage for the NDMA will be prioritized, cf. section 4 *The system and its operational scope* in particular. Non-compliance with preliminary shall-requirements will at this RFI-stage not alone decide a systems' prioritization.

3.6 The Freedom of information Act

The Freedom of Information Act applies to public access to documents relating to a public procurement. The Norwegian Armed Forces and its employees have a duty to prevent others from gaining access to and knowledge of information about technical installations and procedures or operational and business matters that should be kept secret for competitive reasons, cf. FOA §§ 7-3 and 7-4, cf. the Public Administration Act § 13.

4 The system and its operational scope

The objective of the procurement is to increase and maintain combat efficiency and firepower by replacing the M82A1. The procurement will ensure the Norwegian Armed Forces (NAF) with the capability to engage enemy material, light armoured vehicles, unarmoured vehicles on a longer distance. The rifle with its sub-systems will ensure NAF's ability to perform in high intensity act of conflict with sustainability over time. In a national and international environment.

The anti material rifle must be in use by other NATO or partnership for peace nation, cf. section 7 *Past performance information*.

5 Project Schedule

All information given in the following schedule is tentative and does not bind the NDMA.

Description	Year
RFI (dialogue with market)	2023
Competition	2024
Deliveries	2025

6 Company information

Please provide the NDMA with the following information concerning your company.

Request for information	Reply			
1. Company name: 2. Legal form: 3. Address: 4. Contact persons:				
Nature of your company:				
Description of core competence:				
Description of your similar related contract performance:		Delivery 1	Delivery 2	Delivery 3
	Purchaser			
	Scope of delivery			
	Time period			
	Contract value (monetary terms)			

7 Past performance information

State the information requested, to the extent this information can be released, in this form for each contract/program being described.

Use concise comments regarding your performance on the contracts you identify.

Provide a separate completed form for each contract/program submitted.

Provide up to three (3) or more past and present efforts on recent contracts that the Bidder considers most relevant in demonstrating the Bidders ability to perform the proposed effort

Bidder Name (Company/Division):	
Program/Contract Title:	
1. Contract Specifics: Contracting Agency or Customer	
2. Program Name	
3. Contract Type (i.e. Price Contracts, Cost Contracts etc.)	
4. Period of Performance	
5. Original Contract Value (Do not include unexercised options)	
6. Current Contract Value (Do not include unexercised options)	
7. If Amounts for 5 and 6 above are different, provide a brief description of the reason	
Brief Description of Effort as : <ul style="list-style-type: none"> o Primary Supplier or o if External Provider 	If Primary Supplier, percent of original contract subcontracted _____% If External Provider, provide original percentage of total original contract value _____%
Primary Customer Points of Contact: (For Government contracts provide current information on all three individuals. For commercial contracts, provide points of contact fulfilling these same roles.)	<u>Program Manager</u> Name: Office: Address: Telephone: <u>Contracting Officer</u> Name:

	Office: Address: Telephone: <u>Administrative Contracting Officer</u> Name: Office: Address: Telephone:
Describe how your experience on this program applies to the Scope of deliver	
Identify whether a subcontracting plan was required by the contract. If one was required, identify, in percentage terms, the planned versus achieved goals during contract performance. If goals were not met, please explain.	

8 Anti-material rifle

Please provide the NDMA with the following information concerning your system including sub-systems. Any characteristics considered as special features or advantages of the materiel/concept should be emphasised. Please copy this table if your RFI -reply covers more than one system.

Request for information	Reply
<p>Physical characteristics</p> <p>Please give a description of your system's physical characteristics.</p> <p>Please include drawings or pictures of the materiel/concept, overall dimensions and total operational weight.</p> <p>Please feel free to add brochures etc. to your RFI-reply.</p>	
Maturity of design	

<p>Please give a description of your system based on its status of development. Please include whether or not national military authorities have qualified the materiel, if its materiel have been NATO codified, if operator and maintenance manuals available, and if it has been field proven etc.</p>	
<p>Interfaces Please describe any relevant interfaces against sights, bi-/tripods etc.</p>	
<p>User interface and safety Please describe your systems user interface, if there are any physical shooter support systems, and the safety measures included in the system.</p>	
<p>Environmental characteristics</p>	

<p>Please describe your systems operating temperature range, environmental capabilities in accordance with military standards and how your material withstands vibrations arising from transportation.</p>	
<p>Maintenance Please give a description of your system's maintenance requirements.</p>	
<p>Environmental certificates and requirements Please describe which environmental requirements your company and deliveries tend to be subject to. The description should include which certificates you and your subcontractors and/or collaborating partners have and which standards you follow.</p>	
<p>Quality Assurance Please describe your quality management system and specify which standards it is fulfilling. Please include how you handle configuration management and how you handle risks.</p>	

<p>External provider Please provide a list of main external providers. Both parts and services.</p>						
<p>Prices and lead times Kindly state your budgetary prices and lead times for the system. The prices shall be excl. VAT and based on INCOTERMS 2010 FCA and no advance payment.</p>	Pos.	Description	Qty per system	Currency	Price excl. VAT	Lead time
<p>Prices and lead times for critical parts and parts with relatively high failure rate Kindly state name and give budgetary prices for items with a relatively high failure rate or critical parts with a significant consumption of resources with regard to logistic support. The prices shall be excl. VAT and based on INCOTERMS 2010 DAP, no advance payment.</p>	Pos.	Description	Qty per control system	Currency	Price excl. VAT	Lead time
This cell is spanned from the previous row	1	Complete gun				
	2	Depot maintenance special tools and test equipment				
	3	Training				
	4	Documentation				
	5					
	6					
	7					
	8					
	9					
	10					
	11	<i><Please add more lines if relevant</i>				
This cell is spanned from the previous row	1	<i><name ></i>				
	2					
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9 Preliminary requirements

In a later procurement your materiel/concept will presumably have to meet the following preliminary requirements and documentation methods. Please submit your comments to them and their documentation methods. Feel free to suggest alternative requirements and documentation methods to the extent you find the preliminary requirements and/or their documentation methods insufficient.

No.	Preliminary requirement	Reply (Complete reply here or reference to information)
1	<p>The rifle <u>shall</u> be in caliber 12,7x99mm NATO (.50 BMG) according to STANAG4383.</p> <p>RFI-repliers' shall be able to document this requirement by demonstration documentation.</p>	
2	<p>The rifle <u>shall</u> be semi-automatic.</p> <p>RFI-repliers' shall be able to document this requirement by demonstration upon request from the NDMA.</p>	
3	<p>The rifle <u>shall</u> be delivered with a qualified suppressor.</p> <p>RFI-repliers' shall be able to document this requirement by submission of test reports.</p>	
4	<p>The rifle <u>shall</u> have a precision less than 2,5MOA D90.</p> <p>RFI-repliers' shall be able to document this requirement by submission of test reports.</p>	
5	<p>The rifle <u>shall</u> be safely operated both for right- and left-handed users.</p> <p>Fulfillment of this requirement shall be documented by submission of test reports.</p>	
6	<p>The rifle <u>shall</u> be equipped with NATO Accessories Rail (NAR) in accordance with STANAG 4694. For mounting of optical sights</p> <p>Fulfillment of this requirement shall be documented by submission of inspection report.</p>	

7	<p>The rifle <u>should</u> maintain full functionality in climatic category A2 (maximum +44 Celsius) and C2 (minimum -46 Celsius).</p> <p>Fulfillment of this requirement shall be documented by submission of relevant documentation.</p>	
8	<p>The supplier <u>shall</u> offer maintenance training, documentation, spare parts, tools and tech support during the lifetime of the rifle.</p> <p>Fulfillment of this requirement shall be documented by submission of relevant documentation.</p>	
9	<p>RFI-repliers' shall have established implemented and maintained a Quality Management System (QMS) that complies with the requirements of ISO9001:2015</p>	
10	<p>RFI-repliers' shall deliver their authoritative and valid accredited certificate for applicable QMS scope related to the products and services described</p>	

9.1 Preliminary requirements or conditions that have considerable impact on prices

<p>Please state which preliminary requirements incl. documentation methods that have significant impact on prices. Please give alternative and more cost efficient alternatives to the extent applicable.</p>
Empty response area

10 Other information

Please feel free to give and/or add any other information you find relevant regarding this RFI.